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## Virginia DERA Dray Truck Replacement Program

*The Virginia DERA Dray Truck Program provides funds to replace older vehicles with more emission-efficient engines with the goal of reducing air pollution and greenhouse gases associated with the transport of goods to and from the Port of Virginia.*



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## Frequently Asked Questions (FAQs)

### Who is eligible for this program?\*

- Applicants must currently provide drayage truck services to the Port of Virginia. Proof of port service is required to participate in this program.
- Independent owner-operators as well as fleet owners may apply.

### How much grant funding is available?

- The program provides up to \$27,000 towards a more emission-efficient vehicle with a 2012 model year engine (with SCR and DPF technology installed).

### What kind of trucks can be purchased?

- New trucks must be of the same vehicle class and similar horsepower as the old trucks being replaced. New engines must be model year 2012 or newer with SCR and DPF technology installed.
- A list of approved truck vendors will be supplied to each applicant after acceptance into the program.

### What is the purpose of this program?

- The program is intended to reduce air pollution and greenhouse gases associated with the transport of goods to and from the Port of Virginia.

### What are the eligibility requirements for the old trucks?

- The model year of the **old truck engine** must be between 1997 and 2006.
- Trucks must be class 8 vehicles with a GVWR of 33,001 pounds or more.
- Trucks must have been owned by the applicant for at least one year, verified by date on title.
- The title must indicate “No Liens” or have a “Lien Release.”
- The truck must be “street legal.” This means that the truck must be drive-able on the date it is scrapped and have a current registration and proof of insurance.
- Old trucks will be required to be scrapped. Any proceeds from the scrap metal will be applied toward the purchase of the truck.

### I just bought an old truck – can I replace it with a newer truck through this program?

- Old trucks must have been owned at least one year before the truck is eligible for the program.

### My truck just broke down – can I replace it with a newer truck through this program?

- No. Old trucks must be operational and street legal on the day of scrappage.

### I read that only complete applications will be considered. What documentation is required for a complete application?

- A copy (front and back) of a Transportation Worker Identification Card (TWIC).
- A copy (front and back) of a valid Virginia Port ID.
- A copy of the truck title. Model year of the truck must be 1998 to 2007 as verified by title. (Model year of truck engine must be 1997 to 2006.)
- A copy of the truck's current registration. Registration must be up-to-date and not expired.
- A copy of the owner's driver's license.
- Proof of insurance - both primary liability (cargo) and non-trucking liability (bobtail) insurance. Insurance must be up-to-date and not expired.
- A photograph of the current truck with the license plate clearly legible.
- The signature of the applicant verifying that the information provided is true and that the truck to be replaced is **currently operational and being used to transport cargo for the Port of Virginia.**
- After acceptance into the program, a proof of purchase in the form of a paid invoice for a 2012 or newer truck will be required.

### I see that applicants are required to submit a DUNS number. What is a DUNS number?

A Data Universal Numbering System (DUNS) number is a unique, non-indicative 9-digit identifier that verifies the existence of a business entity globally. Dun & Bradstreet (D&B) assigns DUNS numbers for each physical location of a business. All U.S. Government contractors/grantees globally can receive a DUNS number at no charge and, under normal circumstances, within 24-72 business hours when using the D&B web form accessible at: <http://fedgov.dnb.com/webform>. If you have questions or experience problems with the web form, please call 866-705-5711 for assistance.

### How can I tell if I will qualify for financing for the balance of the truck price?

Approval for financing is solely the decision of the financial institution that you choose to work with and is generally based upon your credit score and credit report (record of your credit history). Other factors may be reviewed by the financial institution before financing is approved. Below is a list of questions that are commonly asked by financial institutions when reviewing financing applications. Please consider these questions before choosing to participate in the Virginia DERA Dray Truck Replacement Program.

- Have you had a bankruptcy within the last 4 years?
- Do you have a foreclosure or lien in your recent financial history?
- Do you have an open federal tax lien?
- Do you have a prior repossession in your past?
- Is your credit score below 600?
- Do you consistently pay bills late?

Answering yes to any or all of these questions may impact your chance of obtaining financing, but ultimately the decision is up to the financing institutions.

### When should I buy my new truck?

Program staff will contact you after you are accepted into the program. At this time, you will receive an acceptance packet with instructions for how to proceed with the purchase of your truck. DO NOT purchase a new truck prior to program approval or you risk making your truck ineligible for program funds.

### How can I get an application?

- Visit the website <http://dieselmidatlantic.org/> to download a copy of the application
- or call 443-322-0320 to request an application.

### Who do I contact for assistance?

For questions, please e-mail or call Debbie Thomas [dthomas@marama.org](mailto:dthomas@marama.org) 443-322-0320

Fax: 443-901-1886

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### Participating ports include the Port of Virginia

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