



**August 1, 2018**

## **Request for Proposals for Training Instructors**

The Mid-Atlantic Regional Air Management Association, Inc. (MARAMA) is a Maryland non-profit corporation of ten state and local air pollution control agencies. MARAMA's mission is to strengthen the skills and capabilities of member agencies and to help them work together to prevent and reduce air pollution impacts in the Mid-Atlantic Region. One of our objectives is to provide training to help improve the technical knowledge and skills of the staff and managers of Mid-Atlantic air pollution control agencies.

MARAMA is seeking an instructor to offer the following course to our members:

### **APTI 415 Control of Gaseous Emissions**

(Funding for this course is from MARAMA's grant from the Region 3 of the U.S. Environmental Protection Agency XA-96334701 (CFDA 66.034 – Surveys, Studies, Investigations, Demonstrations, and Special Purpose Activities relating to the Clean Air Act).

**Location: Harrisburg, PA**

**Date: November 27-30, 2018**

#### **A. Course Overview and Objectives**

Students successfully completing this course will understand the operating principles of gaseous control systems used at air pollution control sources. Introductory material concerning gas stream characteristics and sources of gaseous contaminants is provided as a basis for this course. This course introduces control of nitrogen oxides and sulfur oxides and provides a foundation for later courses concerning source sampling, inspection, and permit review.

Those completing this course will gain a basic understanding of the different types and the operating characteristics of control devices that are available for specific gaseous emission sources. Attendees will be able to perform regulatory reviews involving the following elements of gaseous emissions and control:

- Basic concepts of gas behavior
- Sources of gaseous contaminants
- Emission testing and monitoring
- Carbon bed absorbers

- Thermal incinerators (or oxidizers)
- Catalytic incinerators
- Absorbers
- Condensers
- Hood and fans effect on control systems

## **B. Target Audience**

This course is a basic course that is designed for individuals within a regulatory agency whose role is to evaluate gaseous emission sources for permitting and to determine the ongoing compliance status of such emission sources. This class is intended for new permit and compliance engineers and scientists who are responsible for permitting and compliance activities.

### **PREREQUISITES:**

Engineering/scientific degree or successful completion of course RE: 100 – *Basic Concepts in Environmental Sciences* (7 modules), and six months of equivalent course/work experience.

## **C. MARAMA Responsibilities**

In preparing proposals for a specific course, prospective bidders may assume that MARAMA will:

1. Conduct and manage registration as well as make all course location arrangements and communicate said information in a timely manner to students and instructors.
2. Make arrangements for basic audio-visual needs including a digital projector, stand, surge protection bar, extension cord, screen, and other similar items of reasonable cost that may be requested by the instructor. MARAMA or the hosting agency shall provide a laptop computer, marker pad and markers, wireless mouse, and lapel microphone.
3. Make arrangements for appropriate refreshments and snacks.
4. Provide table tents or name tags.
5. Ensure adequate paper copies of the course materials are available for distribution at the course location. Paper copies will be double sided and printed on paper with recycled content unless there are specific reasons for exceptions
6. Provide paper copies of sign-in sheets, the OMB evaluation form, an attendance list, and an electronic copy of the student grade report template.
7. Make timely payment for instructional services within (30) thirty days of receipt of an accurate invoice and complete Course Report.

## **D. Contractor Tasks**

### **Task 1**

1. Present the most up-to-date course material available to the attendees.
2. Provide to MARAMA for our review and revision, at least six (6) weeks in advance, the agenda and/or outline that will be followed during the course.
3. Provide to MARAMA at least four (4) weeks in advance, an electronic copy of all course materials, including written or electronic materials to be distributed to students as well as PowerPoint presentations that will be used during the course.
4. Communicate with MARAMA as necessary to ensure proper pre-course planning. Identify course support needs including audio-visual equipment the instructor expects MARAMA to provide.

5. Develop a pre-test. Provide copies, administer, and score the post-test for all attendees participating in the classroom course.
6. Develop a post-test. Provide copies, administer, and score the post-test for all attendees participating in the classroom course.
7. Administer the OMB approved National Air Quality Training Program Course Evaluation Form to all attendees participating in the classroom course.
8. Submit a Course Report which will include:
  - a. Course number, title, date offered, course instructor(s) (including Company name and/or affiliation), course location, site visit (if applicable);
  - b. Narrative of course agenda and objectives/goals;
  - c. Outline of materials used for the course - List of material developed, redeveloped, or used as supplements by the instructor. **Note:** Materials developed with MARAMA funding become public domain and must be freely available;
  - d. Recommendations, suggestions, and comments from presentation of course: instructor's suggestions for improving the course in addition to the instructor's impression of student attitudes toward the course and comments concerning the facility, materials, EPA support (if applicable) and any other pertinent information;
  - e. Summary of course evaluations: MARAMA will complete the summary of Course Evaluations section of the Course Report;
  - f. Completed grade report including the average, median, mode, lowest, and highest of both the pre-tests as well as post-tests (MARAMA will provide grade report form electronically in Excel to include pre-test results for use in grade analysis).
9. Provide MARAMA with a hard copy of the students' completed pre- and post-tests as well as the students' completed evaluation forms or legible copies of those items.
10. Provide to MARAMA and EPA in a timely manner after conclusion of the course a hard copy and electronic copy of any course materials developed or redeveloped with MARAMA funding.
11. Provide an accurate invoice for instructional services, consistent with the accepted bid, within thirty (30) days of the end of the course.

### **Task 2-3 (optional)**

MARAMA may choose to offer one or two additional sessions of this course within MARAMA's region (location to be determined).

### **E. Nature of Contract(s)**

Contract will provide for a fixed fee for services. The contractor will be financially responsible for travel and lodging expenses (including meals), transportation, and any other costs not identified under Section C MARAMA Responsibilities, above.

MARAMA may establish more than one contract under this request for proposals depending on the proposals received and the sources of funding available.

Payment of the final 10% of the total fee will not be made until all agreed products are delivered in acceptable quality.

**F. Submission Requirements**

If you are interested in presenting one or more courses, please email your proposal to [Training@marama.org](mailto:Training@marama.org) or mail to:

Sue Dilli and Jackie Burkhardt, Training Coordinators  
MARAMA  
8600 LaSalle Road, Suite 636  
Towson, MD 21286

Proposals must be received by **5:00 PM on August 31, 2018**

Your proposal should be brief and must include the following:

1. Company name, DUNS number, and confirmation that the company is registered on sam.gov (which has replaced the US government’s central contractor registration system).
2. Instructor(s) Name and short resume, including information about when and for whom the instructor has previously taught this and/or related courses and describing any experience with presenting webinars.
3. Dates available in November
4. Course Description:
  - a. Agenda and/or topics covered
  - b. Number of hours of instruction
  - c. Limits (if any) on class size
  - d. Handouts to be provided and date of last update
  - e. List of any proprietary equipment or software used in the course and purpose of their use.
5. Student requirements for pre- or post-class homework, and computer and/or equipment needed by students during and after class (e.g. scientific calculator, safety goggles, etc.).
6. Contact information for three references knowledgeable about the instructor’s qualifications and performance.
7. Identify percentage of minority owned/woman owned business enterprise (MBE/WBE) participation. MARAMA’s applicable “fair share” goals /objectives, as negotiated with EPA by the Maryland Department of the Environment are:

	<b>MBE</b>	<b>WBE</b>
Construction	17.0	16.0
Supplies	13.0	13.0
Services	12.0	14.0
Equipment	13.0	13.0

8. Proposals must comply with Subpart C of 2 CFR Part 180 entitled, “Responsibilities of Participants Regarding Transactions Doing Business with Other Persons,” as implemented and supplemented by 2 CFR Part 1532 and certify that the contractor is not presently debarred, suspended, proposed debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency.

9. Insurance: Proposal must describe the company's insurance coverage and indicate the company will provide a copy of their insurance certificate as a part of entering into an agreement with MARAMA.
10. Tax Liabilities: Proposal must affirm that contractor (1) is not subject to any unpaid federal tax liability that has been assessed, for which all judicial and administrative remedies have been exhausted or have lapsed, and that is not being paid in a timely manner pursuant to an agreement with the authority responsible for collecting the tax liability, and (2) has not been convicted (or had an officer or agency acting on its behalf convicted) of a felony criminal conviction under any federal law within 24 months preceding the award, unless EPA has considered suspension or debarment of the corporation, or such officer or agent, based on these tax liabilities or convictions and determined that such action is not necessary to protect the US Government's interests.
11. Civil Rights: Proposal must affirm that in carrying out this project the contractor will comply with laws and regulations prohibiting discrimination based on race, color, or national origin (including limited English proficiency), and prohibiting discrimination against persons with disabilities, and prohibiting discrimination on the basis of age or sex.
12. Indicate in your proposal if MARAMA will have the right to post publicly and re-use instructional materials, including handouts and presentations used in this class. Specify any limitations on free use and the rationale for the limitations. Note that MARAMA requires information and materials developed with MARAMA support must be made available to the public.
13. Cost Proposal:
  - a. Instructional service charges - fixed fee cost for administration and presentation including any course preparation, reports, and certificates;
  - b. Estimated printing and shipping costs, if any. Pre-approval by MARAMA of costs for printing and shipping is required;
  - c. When estimating your costs, be advised that we expect instructors to arrive the day before the course begins and leaving the evening the course ends except in special circumstances that should be specified in the proposal. **Note:** The contractor will be financially responsible for travel and lodging expenses (including meals);
  - d. Other relevant itemized expenses, if any. Pre-approval by MARAMA of these costs will be required.

#### **G. Criteria for Evaluation of Proposals**

MARAMA will only select experienced contractor(s). Selection criteria will include:

- Responsiveness of the written proposal to the requirements outlined in this RFP
- Course content and instructional method, including use of appropriate equipment and materials
- Instructor qualifications and experience in presenting the course material
- Availability of course outline and handout materials for posting to the MARAMA website and for future use by MARAMA
- References
- Dates available to present the course
- Proposed costs for completing the tasks specified
- Percentage MBE/WBE participation

MARAMA is not required to select the lowest cost bid, but will consider cost among the other factors listed above.

It may be necessary to utilize more than one contractor to obtain needed expertise. MARAMA may request follow-up bids from selected contractors if necessary to obtain further information before making final selections.

Funds available for this contract are federal funds from the U.S. Environmental Protection Agency, and contractors must meet requirements associated with the use of federal funds.

All information and data developed under this contract will be in the public domain. This includes handouts and presentations. If the proposed course will include the use of any materials considered to be proprietary and not in the public domain this must be noted in the proposal.

Any questions about this RFP should be sent in writing via e-mail to Sue Dilli and Jackie Burkhardt, MARAMA Training Coordinators, [training@marama.org](mailto:training@marama.org). Questions and answers will be posted on MARAMA's web site [www.marama.org](http://www.marama.org) under "Request for Proposals." No further questions or answers will be posted after **August 31, 2018**.